



SBP Job Posting



(XYZ) School Sports Business Program

Vice President of Ticket Sales & Service

SBP Job Number: 4

Job Description:

This position will be responsible for the directing of all Sports Business Program ticket sales, marketing and service activities while adhering to the class instructor's overall vision and promotional strategy. VP of Ticket Sales & Service will directly oversee the Ticket Sales Representatives, Premium Ticket Sales Representatives, Group Sales Representatives and the Ticket Service Representatives.

This position will have an active involvement in all marketing and sales strategy and will serve as liaison between the marketing and sales group/department and all other groups/departments of our program. This position requires a lot of responsibility and leadership.

Responsibilities and qualifications include:

- Strong leadership skills
- Strong verbal and written communication skills
- Creative presence
- Problem solving abilities
- Decision making abilities
- Product knowledge
- Time available outside the classroom
- Passion for the project
- Desire to grow professionally and gain valuable work experience
- Willingness to have fun while assisting the course instructor in directing the program
- Solid understanding of essential components of a marketing plan
- Grade of "A" or "B" in Marketing I class (pre-requisite)
- Ability to manage financial budget responsibilities

Basic Skills: Leadership, management, team building, multi-tasking, communication (written & verbal), computer skills, and problem solving

For all interested and qualified applicants, please submit your cover letter and resume.

Contact Information: Teacher Name, Room number, Email / phone

Application Requirements: Extra hours available outside class time (etc)

Application Deadline: Date